



LIVINGSTON COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY

LIVINGSTON COUNTY GOVERNMENT CENTER  
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GENESEO, NEW YORK 14454-1043

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Approved by 

MINUTES  
LIVINGSTON COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
OCTOBER MEETING  
Friday, October 7, 2011  
Livingston County Government Center, Room 205, Geneseo, NY

**Members Attending:** P. Brooks, W. Bacon, S. Doerflinger, S. Boscoe, P. Yendell

**Staff Attending:** P. Rountree, J. Marshall, J. Coniglio, L. Wadsworth, M. LaPoma

**Other:** C. Oswald, L. Burns - Livingston County Chamber of Commerce

Chairman Brooks called the meeting to order at 10:00 a.m. and welcomed our guests.

**APPROVAL OF MINUTES**

*Mr. Yendell moved, seconded by Mr. Boscoe, the approval of the September 9<sup>th</sup>, 2011 Regular Meeting Minutes. Carried.*

**COMMUNICATIONS & CORRESPONDENCE**

The Agency received a thank you from GCC for the donation to their annual sponsorship fund. We received a communication from Antone Case. He was not the successful bidder on the land in the Dansville Industrial Park. The lease isn't up until December, 2012. He feels we should have some control over what the current renter plants next year. Mr. Boscoe asked for clarification on the crops.

Mr. Coniglio entered at 10:03 a.m.

Mr. Yendell stated Mr. Mark would be planting winter wheat. Mr. Rountree will check with Mr. Mark on what he will be planting in the Spring to determine if there will be a residual effect on the soil. The tenant has no right to what is planted after the lease expires. Mr. Rountree provided a bit of history for our guests on the tenants who lease the property.

## TREASURER'S REPORT

### **-Financial Reports For Period Ending September 30, 2011**

Mr. Rountree reviewed this for the Agency. Activity was normal for the month. We received a \$9,790 administrative fee from Mart Inn for a refinancing of their project. Mr. Coniglio stated the IDA had an interest in part of the financing. The BME Associates invoice was related to D.P. Tool's expansion and Carney's Catering was a corporate site location visit. . *Mr. Bacon moved, seconded by Mr. Boscoe, the approval of the Treasurer's Report for the period ending September 30<sup>th</sup>, 2011. Carried.*

## ACTION ITEMS

### **-2012 Proposed Budget**

Under the Public Authorities Accountability Act, a budget must be prepared and submitted to the Board of Supervisors, the Authority Budget Office and posted on our website by November 1<sup>st</sup>. The budget is largely guess work as the Agency cannot project its primary source of revenue, IDA administrative fees from transactions.

Mr. Rountree highlighted 2011 revenues and expenditures to date and the proposed budget. He is recommending continued support to the Livingston County Development Corporation for the economic development services it provides. Discussion followed. *Mr. Yendell moved, seconded by Mr. Bacon, authorization to have the IDA grant \$50,000 to the LCDC to balance the LCDC budget. Carried. Mr. Boscoe moved, seconded by Mr. Yendell, the approval of the 2012 proposed budget as amended. Carried.*

### **-Approval of Public Hearing Minutes for Livingston Associates**

Chairman Brooks recused himself as Chairman and turned the meeting over to Vice Chairman Bacon as he has an affiliation with the applicant, Livingston Associates. Ms. Marshall & Mr. Brooks were in attendance and no comments were received. Mr. Rountree stated we do a notice letter to the taxing entities 30 days in advance of the hearing. *Mr. Yendell moved, seconded by Mr. Boscoe, the approval of Public Hearing Minutes for Livingston Associates. Carried.*

### **-Livingston Associates Closing Resolution**

Mr. Coniglio reviewed this for the Agency. This authorizes the transaction to close. It also amends the existing PILOT to accommodate this 5,000 sq. ft. addition. *Ms. Doerflinger moved, seconded by Mr. Boscoe, authorization to execute the closing resolution for Livingston Associates as presented. Carried. A roll call vote was called.*

### Voting Aye

W. Bacon, S. Doerflinger, S. Boscoe, P. Yendell

### Voting Nay

None

### Abstained

P. Brooks

*The resolution for Livingston Associates was duly adopted.*

Vice Chairman Bacon turned the meeting back over to Chairman Brooks.

## OTHER PROJECT UPDATES

### **-Regional Council Update**

Mr. Rountree stated that the Finger Lakes Regional strategic plan is due November 14<sup>th</sup>. The Regional Council formed eleven work groups and both Mr. Rountree and Ms. Oswald co-chair a work group. A draft strategy plan was due September 30<sup>th</sup>. The public information meeting on the consolidated funding application was due as well. The amount to be applied for is \$800 million. Consolidated Funding Applications are due October 31<sup>st</sup> for projects to be considered by the Regional Councils for funding.

There is also a provision in the law regarding prison closings. Communities affected by these closings that are in a 10 mile radius are entitled to compete for a portion of a \$50 million fund. The Youth Detention Facility at Industry in Rush had a significant cutback which made areas within Caledonia, Avon and a small part of Lima within that radius. Kraft has been talking about adding another food line and Mr. Rountree is meeting with them this afternoon. Mr. Yendell asked about Bristol ID but they are not within the 10 miles. It only covers the western part of Lima.

Ms. Oswald stated the Chamber is hosting a public information session on the work of the Finger Lakes Regional Council on October 11<sup>th</sup> from 9 - 12 to answer any questions and share the latest news about the Councils. She continued that Regional Councils represent a historical change in how New York will do business. The Plan to be adopted will follow through for a period of 5 years so this sets a precedence. Ms. Oswald and Ms. Sandy Parker from the Rochester Business Alliance were charged to develop the vision, goals and scoring for the plan. Counsels are advisory and each counsel can recommend and score the projects.

### **-Bristol ID Technologies**

Mr. Rountree stated that the company leases their building from GAC Realty whose principal partner is Claire Milburn. The Agency induced this project in April. The project has been delayed as project costs have significantly exceeded the original commitment letter. Canandaigua National Bank is taking a new loan request to their board today.

### **-American Rock Salt**

Mr. Coniglio stated he received a request from American Rock Salt last week from the company. The Agency in a previous transaction approved a lease for 300 rail cars and the Company is seeking the Agency's consent to switch leasing companies and reduce the lease term to seven years. Mr. Coniglio advised the Agency this is an administrative matter and is within the authority of existing Agency documents

### **D.P. Tool**

The Agency agreed to the purchase offer terms and to counteroffer terms approved at the September meeting. Counsel has been in contact with the company for preparation and execution of a purchase contract with them but they haven't responded back yet.

*Mr. Boscoe moved, seconded by Mr. Bacon, authorization to adjourn to executive session to discuss contractual matters in regards to a prospective company.*

**10:42 a.m. - Executive Session Called**

**10:58 a.m. - Executive Session Ended**

*Mr. Bacon moved, seconded by Mr. Yendell, that executive session end. Carried at 10:58 a.m. No action was taken.*

NEW BUSINESS

Citizen Budget Commission Calls for One (1) IDA Per Region

Mr. Rountree stated a report came out that there should be one IDA per region and it should be tied into the Regional Councils.

ADJOURNMENT

*Mr. Boscoe moved, seconded by Mr. Bacon, that the meeting adjourn. Carried at 10:59 a.m.*

Respectfully submitted,



Mary J. LaPoma  
Administrative Assistant